

## OVERVIEW

Our customers' success depends as much on our consultancy as it does on our technology. Qvidian Expert Services exists to ensure that your team uses our solutions in ways which are specific to their needs and which accomplish your business goals.



## SERVICE LINES

### *Implementation Services*

Enables you to implement critical functionality of QPA and Sales Playbooks in a timely, efficient manner

### *Advisory Services*

Helps you employ strategic use of Qvidian, facilitate user adoption and accomplish your organizational goals

### *Content Services*

Supports your efforts to incorporate best practices into content messaging and improve your win rates

### *Education Services*

Provides training, support and resources to teach your team to get the most productivity from Qvidian

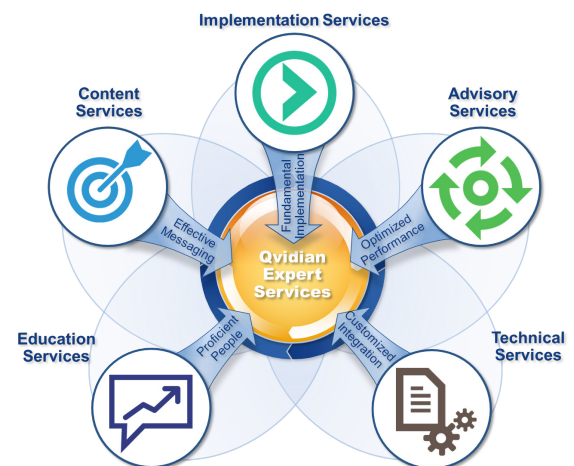
### *Technical Services*

Customizes tools and reports that allow you to use Qvidian effectively in your unique environment

## Things to Know about Expert Services

As Qvidian has grown, we have closely watched the ways our customers' needs and requirements have evolved. Today's businesses do not need technology alone; they need ways to succeed—and to succeed faster.

Qvidian Expert Services is comprised of five service lines, each with a unique focus. At any time during your implementation, or in the years that follow, you can take advantage of our wide range of consulting services to ensure you achieve the greatest return on Qvidian's award-winning applications.



- **Time to productivity:** *Implementation Services* gets you up-and-running with Qvidian in the shortest possible time.
- **Strategic thinking:** *Advisory Services* delves into your business requirements and builds appropriate, result-oriented solutions.
- **Words matter:** *Content Services* ensures that the output you generate from Qvidian is consistent, compelling and client-focused.
- **Team participation:** *Education Services* provides training and resources to ensure your entire team maximizes Qvidian's potential.
- **Seamless solutions:** *Technical Services* designs custom reports and integrates Qvidian with your other mission-critical applications.